REPORT OF THE DIRECTORS AND

FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2011

FOR

ENERGY CENTRE FOR SUSTAINABLE COMMUNITIES LIMITED

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COMPANY INFORMATION FOR THE YEAR ENDED 31 DECEMBER 2011

DIRECTORS:

J P Thorp D J Spinks Cllr B Hunwicks Cllr R J Kingsbury Dr B M Maunders

SECRETARY:

Clyde Secretaries Limited

REGISTERED OFFICE:

The St Botolph Building

138 Houndsditch

London EC3A 7AR

REGISTERED NUMBER:

03835131 (England and Wales)

AUDITORS:

Hamlyns LLP

Chartered Accountants & Statutory Auditors

Sundial House High Street Horsell Woking Surrey GU21 4SU

SOLICITORS:

Clyde & Co LLP

The St Botolph Building

138 Houndsditch

London EC3A 7AR

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2011

The directors present their report with the financial statements of the company for the year ended 31 December 2011.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of engaging in trading operations to promote energy efficiency activities notably in the renewable field.

REVIEW OF BUSINESS

During 2011 the business continued to make steady progress with a small increase in sales to £811,000 and profit the same as 2010 at £21,000.

Trading conditions remain tough but the business is continuing to generate good sales leads and along with an upgrade to its core software products there are good prospects for future profitable growth especially in Local Authority to Local Authority consulting.

DIVIDENDS

No dividends will be distributed for the year ended 31 December 2011.

DIRECTORS

The directors shown below have held office during the whole of the period from 1 January 2011 to the date of this report.

J P Thorp D J Spinks

Other changes in directors holding office are as follows:

Cllr B Hunwicks, Cllr R J Kingsbury and Dr B M Maunders were appointed as directors after 31 December 2011 but prior to the date of this report.

R N Morgan and M Rolt ceased to be directors after 31 December 2011 but prior to the date of this report.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website.

REPORT OF THE DIRECTORS FOR THE YEAR ENDED 31 DECEMBER 2011

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

ON BEHALF OF THE BOARD:

Dr B M Maunders - Director

B, Mandre

8 May 2012

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF ENERGY CENTRE FOR SUSTAINABLE COMMUNITIES LIMITED

We have audited the financial statements of Energy Centre For Sustainable Communities Limited for the year ended 31 December 2011 which comprise the Profit and Loss Account, the Balance Sheet, the Cash Flow Statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Directors to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2011 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF ENERGY CENTRE FOR SUSTAINABLE COMMUNITIES LIMITED

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

David Cooper (Senior Statutory Auditor)

for and on behalf of Hamlyns LLP

Chartered Accountants & Statutory Auditors

Sundial House

High Street

Horsell

Woking

Surrey

GU21 4SU

8 May 2012

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2011

	Notes	2011 £	2010 £
TURNOVER		810,840	801,523
Cost of sales		593,718	565,640
GROSS PROFIT		217,122	235,883
Administrative expenses		196,648	211,475
OPERATING PROFIT	3	20,474	24,408
Interest receivable and similar income		346	222
		20,820	24,630
Interest payable and similar charges	4	<u> </u>	3,136
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	s	20,820	21,494
Tax on profit on ordinary activities	5	<u> </u>	
PROFIT FOR THE FINANCIAL YEAR	R	20,820	21,494

CONTINUING OPERATIONS

None of the company's activities were acquired or discontinued during the current year or previous year.

TOTAL RECOGNISED GAINS AND LOSSES

The company has no recognised gains or losses other than the profits for the current year or previous year.

BALANCE SHEET 31 DECEMBER 2011

		2011		2010	
	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	6		55,073		71,059
Tangible assets	7		16,086		21,440
			71,159		92,499
CURRENT ASSETS					
Debtors	8	147,596		195,054	
Cash at bank		156,398		62,161	
		303,994		257,215	
CREDITORS					
Amounts falling due within one year	9	119,882		115,263	
NET CURRENT ASSETS			184,112		141,952
TOTAL ASSETS LESS CURRENT L	IABILITIES		255,271		234,451
CAPITAL AND RESERVES					
Called up share capital	10		250,000		250,000
Profit and loss account	11		5,271		(15,549)
SHAREHOLDERS' FUNDS	14		255,271		234,451

The financial statements were approved by the Board of Directors on 8 May 2012 and were signed on its behalf by:

IP Thorn - Director

CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2011

	Notes	2011 £	2010 £
Net cash inflow from operating activities	15	94,071	32,320
Returns on investments and servicing of finance	16	346	(2,914)
Capital expenditure	16	(180)	(24,277)
		94,237	5,129
Financing	16		(2)
Increase in cash in the period		94,237	5,127
Reconciliation of net cash flow			
to movement in net funds	17		
Increase in cash in the period		94,237	5,127
Change in net funds resulting from cash flows		94,237	5,127
Movement in net funds in the period	d	94,237	5,127
Net funds at 1 January		62,161	57,034
Net funds at 31 December		156,398	62,161

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2011

1. ACCOUNTING POLICIES

Accounting convention

The financial statements have been prepared under the historical cost convention.

Turnovei

Turnover represents net invoiced sales of goods, excluding value added tax.

Intangible fixed assets

Amortisation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Computer software

- 12.5% on costs.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Plant and machinery

- 20% on reducing balance

Computer equipment

- 25% on reducing balance

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease.

Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the profit and loss account in the period to which they relate.

2. STAFF COSTS

	2011	2010
Wages and salaries	£ 480,269	£ 442,806
Social security costs	44,951	44,022
Other pension costs	23,984	17,586
	549,204	504,414
The average monthly number of employees during the year was as follows:	2011	2010
	2011	2010
Cost of sales	12	12
Administration	2	2
	14	14

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NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2011

3. OPERATING PROFIT

The operating profit is stated after charging:

		2011	2010
		£	£
	Hire of plant and machinery	3,908	4,896
	Depreciation - owned assets	5,354	5,397
	Computer software amortisation	16,166	15,305
	Auditors' remuneration	7,500	8,400
			
	Directors' remuneration	-	
4.	INTEREST PAYABLE AND SIMILAR CHARGES		
		2011	2010
		£	£
	Other interest	_	3,136
			====

5. TAXATION

Analysis of the tax charge

No liability to UK corporation tax arose on ordinary activities for the year ended 31 December 2011 nor for the year ended 31 December 2010.

Factors affecting the tax charge

The tax assessed for the year is lower than the standard rate of corporation tax in the UK. The difference is explained below:

	2011 £	2010 €
Profit on ordinary activities before tax	20,820	21,494
Profit on ordinary activities multiplied by the standard rate of corporation tax		
in the UK of 20.247% (2010 - 21%)	4,215	4,514
Effects of:		
tax purposes		
Capital allowances in excess of depreciation	4,357	4,347
Trading losses carried forward	-	(2,001)
Group relief for nil consideration	(8,572)	(6,860)
Current tax charge	-	_
·	====	

Factors that may affect future tax charges

A deferred tax asset has not been recognised in respect of timing differences relating to pre-trading expenses, accelerated capital allowances and trading losses as there is insufficient evidence that the asset will be recovered. The amount of the asset not recognised is £11,662 (2010: £7,614). The asset would be recovered if there were sufficient suitable taxable profits against which this expense could be offset.

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NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2011

6.	INTANGIBLE FIXED ASSETS

				Computer software £
	COST			
	At I January 2011			129,163
	Additions			180
	At 31 December 2011			129,343
	AMORTISATION			-
	At 1 January 2011			58,104
	Amortisation for year			16,166
	At 31 December 2011			74,270
	NET BOOK VALUE			
	At 31 December 2011			55,073
	At 31 December 2010			71,059
7.	TANGIBLE FIXED ASSETS			
		Plant and machinery £	Computer equipment £	Totals £
	COST			
	At 1 January 2011			
	and 31 December 2011	820	43,988	44,808
	DEPRECIATION			
	At 1 January 2011	699	22,669	23,368
	Charge for year	24	5,330	5,354
	At 31 December 2011	723	27,999	28,722
	NET BOOK VALUE			
	At 31 December 2011	97	15,989	16,086
	At 31 December 2010	121	21,319	21,440
		***************************************	***************************************	
8.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	R		
			2011 £	2010 £
	Trade debtors		91,097	68,338
	Other debtors		1,231	2,760
	Prepayments and accrued income		55,268	123,956
			147,596	195,054

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2011

9.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR
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				2011	2010
				£	£
	Trade credit			35,525	24,276
		ity and other taxes		12,080	13,569
	VAT			21,474	16,955
	Other credit			9,663	9,657
	Accruals and	d deferred income		41,140	50,806
				119,882	115,263
10.	CALLED U	JP SHARE CAPITAL			
	Allotted, iss	ued and fully paid:			
	Number:	Class:	Nominal	2011	2010
			value:	£	£
	250,000	Ordinary	£1	250,000	250,000
	DECEDIUS.				
11.	RESERVE	8			Profit
					and loss
					account
					£
	At 1 January	2011			(15,549)
	Profit for the				20,820
	At 31 Decen	nber 2011			5,271

12. ULTIMATE PARENT COMPANY

The company's immediate parent company is Thameswey Limited, a company incorporated in England and Wales.

The company's ultimate parent undertaking is considered to be Woking Borough Council.

The largest group into which the company is consolidated is headed by Woking Borough Council, and the smallest group into which the company is consolidated is Thameswey Limited. Copies of both sets of group accounts are available from the Company Secretary, Clyde Secretaries Limited, The St Botolph Building, 138 Houndsditch, London, EC3A 7AR.

NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2011

13. RELATED PARTY DISCLOSURES

The company's immediate parent company Thameswey Limited is 100% (2010: 100%) owned by Woking Borough Council. Thameswey Limited owns the share capital of the following companies:

	2011	2010
Thameswey Energy Limited	100%	90%
Woking Borough Homes Limited	100%	100%
Energy Centre for Sustainable Communities Limited	100%	100%
Thameswey Developments Limited	100%	100%
X2WP Limited	100%	100%
Thameswey Solar Limited	100%	n/a
Thameswey Maintenance Services Limited	100%	20%

Thameswey Energy Limited owns 100% (2010: 100%) of Thameswey Central Milton Keynes Limited. Woking Borough Homes Limited owns 98% (2010: 98%) of Brunswick Road (Pirbright) Residents Company Limited. Thameswey Developments Limited owns 50% (2010: 50%) of Rutland (Woking) Limited and 50% (2010: n/a) of Rutland Woking (Carthouse Lane) Limited.

Therefore, no transactions with these related parties are to be disclosed for either year under the provisions of Financial Reporting Standard number 8.

14. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	2011	2010
	£	£
Profit for the financial year	20,820	21,494
Shares issued		240,000
Net addition to shareholders' funds	20,820	261,494
Opening shareholders' funds	234,451	(27,043)
Closing shareholders' funds	255,271	234,451

15. RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

2011	2010
£	£
20,474	24,408
21,520	20,702
47,458	78,826
4,619	(91,616)
94,071	32,320
	£ 20,474 21,520 47,458 4,619

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NOTES TO THE FINANCIAL STATEMENTS - continued FOR THE YEAR ENDED 31 DECEMBER 2011

16. ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE CASH FLOW STATEMENT

		2011 £	2010 £
Returns on investments and servicing of finance Interest received		346	222
Interest paid			(3,136)
Net cash inflow/(outflow) for returns on investments and se finance	rvicing of	<u>346</u>	(2,914)
Capital expenditure		•	
Purchase of intangible fixed assets Purchase of tangible fixed assets		(180)	(8,540) (15,737)
Net cash outflow for capital expenditure		(180)	(24,277)
Financing			(0.40.000)
Loan repayments in year Share issue		. 	(240,002) 240,000
Net cash outflow from financing		<u>-</u>	(2)
17. ANALYSIS OF CHANGES IN NET FUNDS			1.4
Not seek.	At 1.1.11 £	Cash flow	At 31.12.11 £
Net cash: Cash at bank	62,161	94,237	156,398
	62,161	94,237	156,398
Total	62,161	94,237	156,398

TRADING AND PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2011

	2011		2010	
	£	£	£	£
Turnover				
Sales		810,840		801,523
Cost of sales				
Direct project costs	97,160		125 525	
Wages	429,662		125,535 386,012	
Social security	44,877		39,269	
Pensions	22,019		14,824	
1 Chisions		593,718	14,024	565,640
GROSS PROFIT		217,122		235,883
Other income				
Deposit account interest		346		222
		217,468		236,105
		217,408		230,103
Expenditure				
Rent & rates	40,530		34,745	
Rates and water	283		167	
Insurance	6,619		8,803	
Light and heat	-		119	
Wages	50,607		56,794	
Social security	74		4,753	
Pensions	1,965		2,762	
Hire of plant and machinery	3,908		4,896	
Telephone	10,542		12,612	
Administrative expenses	25,809		20,989	
Travelling	7,164		7,147	
Motor expenses	9,094		5,084	
Licences and insurance	-		270	
Repairs and renewals	3,332		6,654	
Postage and stationery	4,679		8,304	
Subscription	1,403		1,743	
Legal and professional fees	586		4,733	
Auditors' remuneration	7,500		8,400	
Bad debts	250		1,155	
Amortisation of intangible fixed assets	16.166		15 205	
Computer software	16,166	100 511	15,305	205 425
		190,511		205,435
		26,957		30,670
Finance costs				
Bank charges	783		643	
Other interest			3,136	
		783		3,779
Coming Comment		26.154		
Carried forward		26,174		26,891

TRADING AND PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2011

	2011		2010	
Brought forward	£	£ 26,174	£	£ 26,891
Depreciation Plant and machinery Computer equipment	24 5,330		30 5,367	
		5,354	4	5,397
NET PROFIT		20,820		21,494